






TEACHER'S MODEL OF FIVE DECISION LENSES

In the spring, a family of four is deciding whether they should go to Disney World in Florida in August. Different people in the family make comments while “seeing” with each pair of glasses. Their responses are shown below.

 Gray (negative)	 Yellow (positive)	 Orange (emotional)	 Green (factual)	 Blue (limitless)
“I can’t get off work.”	“Disney World has many educational aspects.”	“I think Disney World is the perfect place for a vacation.”	“The airfare will cost \$250 each.”	“We could drive instead of fly (practical in some locations).”
“It is too hot in August.”	“We can learn science, math, and language arts.”	“I feel we can all get along for three days.”	“The hotel will cost \$125 a night for 3 nights.”	“We could camp nearby.”
“It is too crowded in August.”	“There are fireworks every night.”		“The entrance tickets are \$100 each.”	“We could bring an ice chest and microwave and eat in the motel room.”
“It will cost too much money.”	“It would be a good time to get to know each other better.”		“Food will cost \$30 each for three days.”	“We could invite our grandparents to come and share expenses.”
“They have hurricanes there.”				

Adapted from De Bono, E. (1999). *Six thinking hats*. New York: Back Bay Books.